

Optiv8 Sdn. Bhd.

Company Profile

ABOUT OPTIV8

Optiv8 Sdn Bhd ventured into the Internet, Communication & Technology sector in 2014 specializing in internet broadband and voice applications. To date, Optiv8 Sdn Bhd (herein after referred as O8) has established itself as one of the major player in fiber optics products and services in Malaysia.

O8 is the provider of a mission-critical telecommunication & enterprise solution to the Malaysian market, is managing the ever-growing data digital communication network, to as so to deliver Right information to the Right people at the Right time. Today, with more than 1000 clients nationwide, O8 technology and solutions have received numerous accolades and have been highly rated by many business partners worldwide.

Our business core activity includes providing solutions for telecommunication infrastructure, for information technology networks and devices. The company has an unmatched background in pioneering emerging broadband solution. The founders of this company, representing over 10 years of combined innovation in telecommunications, software applications consultancy, broadband solutions and marketing have successfully pioneered areas that have helped to shape the company into their present form.

The management team's core strengths include the ability to consistently anticipate the demands of emerging industries, assembled a dynamic, talented cutting-edge to apply next generation technologies towards the development of innovative ICT.

Our Vision Our aspiration is to become a leading value creator in the ICT industry.

Our Mission To consistently outperform expectations and deliver superior services to our customer and to innovate for future to provide the best for the path of evolving business trend.

- Our Core Values**
- **Integrity** - Maintaining the highest standard of professionalism.
 - **Flexibility** - Always stay a step ahead of changes.
 - **Respect for individuals** - Giving each person room to grow to the maximum potential.
 - **Team Performance** - None of us is as good as all of us.

- Our Commitments**
- Our goal is to achieve first class excellence in system integration, customer satisfaction & system reliability.
 - We reduce customer risk by continuously monitoring customer satisfaction through each engagement.
 - Our focus is on aligning our solutions with the customer's goals. Our step by step approach is designed to ensure delivery on the customer's vision.
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 - We bring innovation in our approach to institutionalize connectivity and collaboration.

Proven Technical : Knowledge Our staff has helped organizations of all sizes deploy telecommunication solution - from small 20 user organizations to global corporations. We give you that road map and help u navigate through it.

Personalized Skill: Transfer We advocate "skill transfer" techniques throughout the engagement process aimed at maximizing knowledge transfer.

OUR BACKGROUND

Date of Incorporation : 1st of April 2014 (Parent Company: 2005)

Business Reg No : 1087051-A

Authorized Capital : RM 400,000

Issued & Paid-up Capital : RM 100,000

Office Address : Lot No. 15, Jalan 51/203A, Tiong Nam Industrial Center, Sek 51, 46050 Petaling Jaya, Selangor D.E.

Telephone No : + 603 – 7773 1126

Mobile No : + 6012- 684 5831

E-mail : gpteh@optiv8.net

Nature Of Business : Fiber optics Solution Provider

OUR LOCATION

Headquarters : Lot No. 15, Jalan 51/203A, Tiong Nam Industrial Center, Sek 51, 40650 Petaling Jaya, Selangor D.E.

MARKET INVOLVEMENT

Fiber Optics Consultancy Our fiber optics consultancy ensures technology not only meets the requirements of its users but that it is implemented and managed to realize the promised benefits.

PON Consultancy PON is going to be the most widely deployed and is already a matured technology for FTTX applications with advantages like easy management, cost effectiveness and ease of use. We advise our clients on how to integrate GPON with various ELV services to future proof their property developments.

Fiber Optics Sales & Services We provision for all fiber related products and services through our distribution channels focusing on B2B business models.

SERVICES

The followings stated below are the general services provided:

- ~ System Design & Analysis
- ~ PON Design & Build Consultancy
- ~ High Speed Internet Access (HSIA) for hospitality and recreation sector
- ~ ICT solution for property development, hospitality and recreation sector
- ~ Structured cabling design

Fiber Optics Consultancy

Fiber Optics is integral to modern life and covers all aspects of society's infrastructure including:

- Efficient online services
- Systems integration
- Complex communications and IT networks in buildings

O8 provides expert consultancy that covers the full lifecycle of the design and implementation of these systems. We bring our expertise to ensuring that the ICT strategy is comprehensive, the design is robust, the implementation is successful and the ongoing management delivers the benefit.

This comprehensive approach covers a wide range of disciplines including enterprise architecture, business analysis, systems engineering and service management. We also understand the context that ICT sits within, whether this be a new public service or a new building, and adopt a holistic approach that engages all stakeholders and delivers fully integrated solutions.

Our deep specialist skills and knowledge include the following areas:

1. Information technology – We understand and implement the procedures and processes to deliver systems in some of the most complex IT environments.
2. ICT in construction – We are experts in designing ICT for technology rich buildings with complex user needs such as hotels, mixed developments and schools

GPON

Many organizations today are demanding larger bandwidth for subscribers to offer HDTV, MoD, VoIP and online services. The options for organizations to cater for decent bandwidth are still dependent on the mixed network architecture, and these new demands are being met by the deeper penetration of fiber optics being deployed in the Access Network.

Our GPON offering are mainly designed for hospitality, healthcare and large scale building developers. Passive optical network (PON) access architecture is the accepted choice of triple-play (voice, video, and data) service delivery from service providers to the end users in FTTH (fiber-to-the-home) access networks.

Instead of just service providers, we are **the pioneers** in implementing GPON in the property development industry. Our GPON solution is a full-fledged integrated triple play solution to deliver TV, Internet & Phone services on a single platform.

OUR VALUED CUSTOMERS



YTL GROUP BHD



VISI CENDERAWASIH SDN BHD



SHAFTSBURY CYBERJAYA



**ARIES TELECOMS
(FOMERLY KNOWN AS V-
TELECOMS)**



HOLIDAY VILLA LANGKAWI



SENTORIA GROUP BHD



BESTWESTERN PJ CENTERSTAGE



SUNWAY GROUP BHD

PARTNERS

Voice Solution

SIEMENS

Siemens Enterprise Communications

Alcatel-Lucent 
Enterprise

AVAYA
The Power of We™

TOSHIBA
Leading Innovation >>>

Fanvil

Fiber Optics Solution



Hansen 珠海汉胜科技股份有限公司
ZHUHAI HANSEN TECHNOLOGY CO., LTD

Business



GCOM
TECHNOLOGY

WHY CHOOSE O8?

Instrumental in achieving enterprise wide optimization....

Benefits we can bring to your organization

- * **Pioneer** in design & implementing GPON for the enterprise market in Malaysia.
- * Increase Organizational Capacity to take on additional business
- * Elevate visibility and impact of all application to all stakeholders
- * Streamlining organizational deployment process to improve collaboration
- * “One Stop” solution consultancy

Our satisfied customers nationwide have obtained our industry best practices to accelerate their process maturity.

Reasons to choose us:

- * Outstanding performance of efficiency, dedication and commitment to our highly respected customers.
- * Through network and equipment outsourcing, our clients will have the opportunity for greater focus on the investments, effort and time for their core business.
- * Strong and established partnership with local service providers where we are their partner. By being a partner, we have greater access to the country’s state of the art infrastructure as well as reaping the synergistic benefits of the latest technological “know how” from one another.
- * Provides only top-notch quality of solutions and products.
- * Stable work stream.
- * Top-level management.
- * Perfect integration.
- * Reliable.
- * Responsible.
- * Resourceful.